

Stephex Group is a family-owned company based in Meise, Belgium. In addition to our horse-trading business, we are also active in the automotive industry. We are market leaders in the construction of exclusive horse trucks, motorhomes and 2-horse trucks. Our extensive dealer network allows us to service customers all over Europe and beyond. The company has an excellent reputation for high-quality, user-friendly design that extends way beyond the Belgian borders.

To support its significant growth, Stephex Group is currently looking to strengthen itself with a:

STX 2Horses Sales Representative

Job description

As Sales Representative you will represent the Stephex Horsetrucks at equestrian shows. Your strong hunter mentality and existing connections in the horse world will help you to enlarge our client portfolio. Networking will be an important role in the short term. The objective is to grow the sales of our new and fairly used horsetrucks.

Your main tasks are:

- Prospecting for new customers through incoming leads, calls and direct contacts.
- Attending equestrian events to increase contact network and improve on sales knowledge.
- Maintaining a client and prospect database.
- Assisting clients in selecting a suitable horsetruck that meets their needs and expectations.
- Maintaining contact with clients to ensure an opening for future business proposals and sales offers.
- You will organize, structure and plan the presence of STX Horsetrucks at equestrian shows.

You will work in close contact with the Sales Director and CCO.

Candidate profile

- You are a top salesman and proud of your hunting skills
- Ambitious and target oriented
- Excellent communication skills
- You are flexible, proactive and adaptable, willing to do what it takes to get the job done
- Dutch is your native language and you have a good knowledge of French and English
- Connections in the equestrian world is a plus

Job offer

- Attractive remuneration package in line with your experience and added value
- Full-time employment
- Challenging opportunity
- International, strong and growing environment

Apply online via: <http://stephexgroup.com/#talents> or via: hr@stephex.com