

Stephex Group is a family-owned company based in Meise, Belgium. In addition to our horse-trading business, we are also active in the Real Estate and automotive industry. We are market leaders in the construction of exclusive horse trucks, motorhomes and 2-horse trucks. Our extensive dealer network allows us to service customers all over Europe and beyond. The company has an excellent reputation for high-quality, user-friendly design that extends way beyond the Belgian borders.

To support its significant growth, Stephex Group is currently looking to strengthen itself with a:

SPONSORSHIP MANAGER

Job description

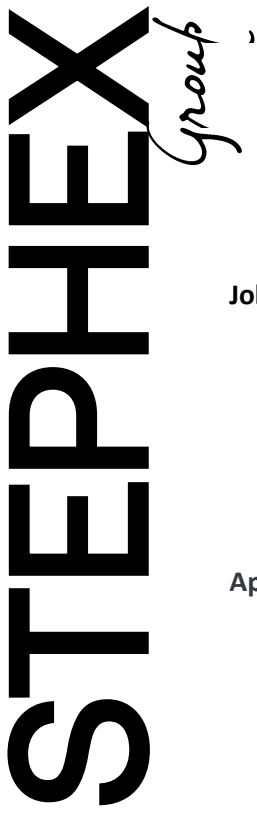
As Sponsorship Manager you are responsible for raising money through the sale of sponsorship and exhibitor packages for Stephex Events, Knokke Hippique and Brussels Stephex Masters, by targeting various companies, organizations and associations.

Your responsibilities are:

- Research and develop a list of potential sponsors and exhibitors for each event.
- Develop and maintain relationships with existing and potential sponsors and exhibitors.
- Create sponsorship and exhibitor packages according to the client specifications.
- Invoice sponsors and exhibitors once agreements have been reached.
- Professionally represent Stephex Events at all times.

Candidate profile

- Business Administration or equivalent degree with at least 2 years of experience in sponsorship and exhibit sales.
- Ability to identify and develop accounts.
- Ability to communicate customer needs and resolve issues independently.
- Flexible, proactive and adaptable, willing to do what it takes to get the job done.
- Positive and open minded.
- Great written and verbal communications skills in English, Dutch and French.
- Being able to negotiate on behalf of both the client and Stephex Events to achieve maximum benefit for both parties.
- You're self-motivated, professional and confident.



Job offer

- Freelance employment
- Challenging opportunity
- International, strong and growing environment

Apply online via: <http://stephexgroup.com/#talents> or via: hr@stephex.com

