# **Job Description**

If you can dream it, you can do it ! **Stephex Group** is an ambitious family-owned company based in Meise, Belgium. In addition to our horse sports business, in which we compete at the highest international level, we are also active in the horse-related automotive industry. We are market leaders in the construction of exclusive horse trucks and motorhomes. We service customers all over Europe and the US. Stephex Group has an excellent international reputation for highquality, user-friendly design and excellent customer service.

To support its significant growth, Stephex Group is currently looking to strengthen the leasing team with a:

# **Leasing Director**

## Job description

The goal of our leasing director is to ensure the rapid expansion of our leasing business. Your strong hunter mentality and previous experience and existing connections in the automotive industry, with particular expertise in automotive leasing, will help us with the growth of our leasing business.

# Responsibilities

- You are the key person in our leasing business;
- You know perfectly how to arouse the interest of prospects/customers in order to capture as much new business as possible;
- You maintain relationships with existing customers;
- The goal is to see a substantial growth in our leasing business, expanding the existing activities into new markets.

#### Profile

- You are an ambitious experienced professional (minimum 8 years) with knowledge in the leasing/automotive industry and sales skills;
- You are a born networker with excellent communication skills;
- You are creative and innovative and able to identify new technologies that can advance the leasing activities;
- You are flexible, proactive and adaptable, willing to do what it takes to get the job done;
- Good knowledge of Dutch, French and English.



## Job offer

- Opportunity to be part of an experienced team of entrepreneurs in a fast-growing international company;
- Attractive remuneration package in line with your experience and added value;
- Full-time employment;
- Unique and challenging opportunity.

Apply online via: <u>http://stephexgroup.com/#talents</u> or via: <u>hr@stephex.com</u>

