

Stephex Group is a proudly family-owned company based in Meise, Belgium, renowned for excellence in horse trading, automotive innovation, and event management. As market leaders in the production of premium horse trucks, motorhomes, and 2-horse vehicles, we are committed to delivering exceptional quality and user-centric designs that meet the diverse needs of our clients.

With a strong reputation for reliability and craftsmanship, Stephex Group is dedicated to maintaining the highest standards in everything we do. Join us as we continue to push the boundaries of innovation and quality across the industries we serve.

Are you ready to embrace new challenges and grow with us?

We encourage you to explore this exciting opportunity and become part of our journey!

EUROPEAN SALES MANAGER STX MOTORHOMES

Job description

STX Motorhomes is a premium manufacturer of luxury motorhomes, renowned for combining cutting-edge automotive engineering with refined interior design. Trusted by elite travelers, motorsport professionals, and equestrian enthusiasts across Europe and beyond, STX Motorhomes delivers excellence on wheels.

We are seeking a dynamic and sophisticated **European Sales Manager** to lead and expand our sales operations across Europe. The ideal candidate is a highly driven professional with a proven track record in high-end vehicle or luxury goods sales. Representing our brand with confidence, style, and strategic intelligence, cultivating relationships with clients, dealers and partners.

Key responsibilities

- Drive sales of STX Motorhomes across European markets, meeting or exceeding targets.
- Develop and execute regional sales strategies aligned with company goals.
- Represent STX Motorhomes at industry events, exhibitions, and client meetings with exceptional professionalism.
- Build and maintain strong relationships with new and existing clients, dealers, and partners.
- Deliver compelling presentations and product demonstrations tailored to high-end individuals and professionals.
- Collaborate with marketing team to align campaigns with market needs.
- Provide regular market feedback and competitor analysis to senior management.
- Ensure an exceptional client experience from first contact through to post-delivery support.

Your profile

- A strong hunter mentality is a requirement.
- Very driven, enterprising, and results-oriented.
- Minimum 5 years of experience in high-value B2C or B2B sales (e.g. luxury automotive, yachts, aviation).
- Exceptional communication and negotiation skills, with fluency in English (additional European languages a strong asset).
- Impeccable personal presentation and a natural ability to build trust with luxury clientele.
- Proven success in managing a sales pipeline and closing complex, high-value deals.
- Strong understanding of the luxury lifestyle market and client expectations.
- Willingness to travel across Europe.
- An appreciation for design, craftsmanship, and performance vehicles.
- Background in motorsport, equestrian, or luxury travel sectors is a plus.

Job offer

- Competitive salary with performance based bonuses.
- Full-time or freelance employment.
- Opportunity to work with a premium brand and clientele.
- International environment

Do you find your passion in this?

Then apply online now via the following form or send an email to hr@stephex.com